

## Verus hires senior consultant to bolster service as firm grows

---

**SEATTLE, WA – November 19, 2019** – Verus announces the hiring of John R. Teramana, CAIA, as a senior consultant. Mr. Teramana joins Verus with more than 20 years of investment experience working with multi-employer plans. His professional experience includes more than 10 years with NEPC and most recently as vice president of business development at Sage Advisory Services. Mr. Teramana is expected to serve the west coast and mountain states in his new role at the firm, based from his home office in Las Vegas, Nevada.

Mr. Teramana said, “I’m very excited to join the team at Verus because of its stellar reputation in the Taft-Hartley sector. My career has been focused for so many years on multi-employer plans which I’m thrilled to continue in a firm like Verus that commits itself fully to helping secure the retirement of thousands, if not millions, of American workers.”

CEO Jeffrey MacLean said, “Welcoming John to Verus is our way of restating our long-standing commitment to Taft-Hartley plans which dates back to the genesis of our firm 33 years ago. We have seen a lot of growth at Verus during the last few years, especially in the multi-employer plan space, and we expect John to contribute meaningfully to our efforts here.” Verus provides consulting and/or OCIO services to 99 Taft-Hartley plans whose aggregate market value is over \$20 billion.

Mr. Teramana obtained his bachelor’s degree in business administration with a concentration in finance from Kent State University, and his master’s degree in business administration from Duquesne University. He is a CAIA charterholder and member of the CAIA Association.

### About Verus

Verus Advisory, Inc. (Verus) is an independent, employee-owned provider of non-discretionary consulting and discretionary management (OCIO) services to a wide variety of institutional investors and plan types. Established in 1986, Verus currently has over \$425 billion\* in assets under advisement and has offices in



Seattle, San Francisco, and Los Angeles. Verus' investment beliefs are framed by five key principles: The first is that enterprise objectives and risk tolerance should guide all decisions. The second is that asset allocation and risk exposures drive portfolio results. Third, economic factors and valuation drive long-term asset class returns. Fourth, risk and diversification must be viewed through multiple lenses. Lastly, fees and costs must be minimized... and justified.

*\*Includes Verus' total assets under advisement; preliminary as of 10/1/2019.*

### Verus Media Contact

**Margie Lane**

Director of Marketing

206-622-3700

[mlane@verusinvestments.com](mailto:mlane@verusinvestments.com)

Verus<sup>↑↑↑</sup>™ is a registered trademark of Verus Advisory, Inc.