



OCIO

Outsourcing Investment Management

Verus⁷⁷⁷™

Verus at a glance

\$416 BILLION IN ASSETS*

\$3 Billion AUM
\$413 Billion AUA
153 client relationships

UNIQUE PERSPECTIVES

Dedicated capital markets research and risk allocation teams unite to deliver customized portfolio solutions.

INDUSTRY THOUGHT LEADERS

Leaders on risk-factor allocation, risk management and governance.

EFFICIENCIES

Real-time portfolio assessments to take advantage of valuable time-sensitive investment opportunities.

100% EMPLOYEE-OWNED

Established in 1986; we operate with an independent business philosophy and structure.

What is OCIO?

Investment outsourcing is when fiduciaries delegate the portfolio construction, implementation, manager selection, and day-to-day management to an external team of qualified investment professionals. The client retains control of the investment policy, which contains the risk tolerances and return objective.

OCIO is a growing strategy

Outsourced Chief Investment Officer (“OCIO”) services have grown in popularity over the last several years.

We believe there are compelling reasons for some clients to seriously consider changing their governance model from Non-discretionary to OCIO.

At Verus, the same research and personnel implement our non-discretionary and OCIO services.

Therefore, the decision to implement OCIO is more of a governance decision and should be made by the trustees based upon their own needs and objectives.

Why OCIO?

Each of these value propositions should contribute to a better outcome over time.

- Improved governance
- Sharpened time on target
- Boosted fiduciary protection
- Timely decision making
- Better economies through scale
- Advantageous management of managers
- Enhanced operational efficiency
- More effective risk management

Why Verus?

The Verus way goes beyond mere acceptance of delegated duties, but aims for client success through enhanced returns, operational efficiency, and higher standards of oversight of your investment program.

- Investment-led organization for over 30 years
- Working with an experienced consultant that has dedicated their career to building total portfolio structure
- Custom, not model, portfolios

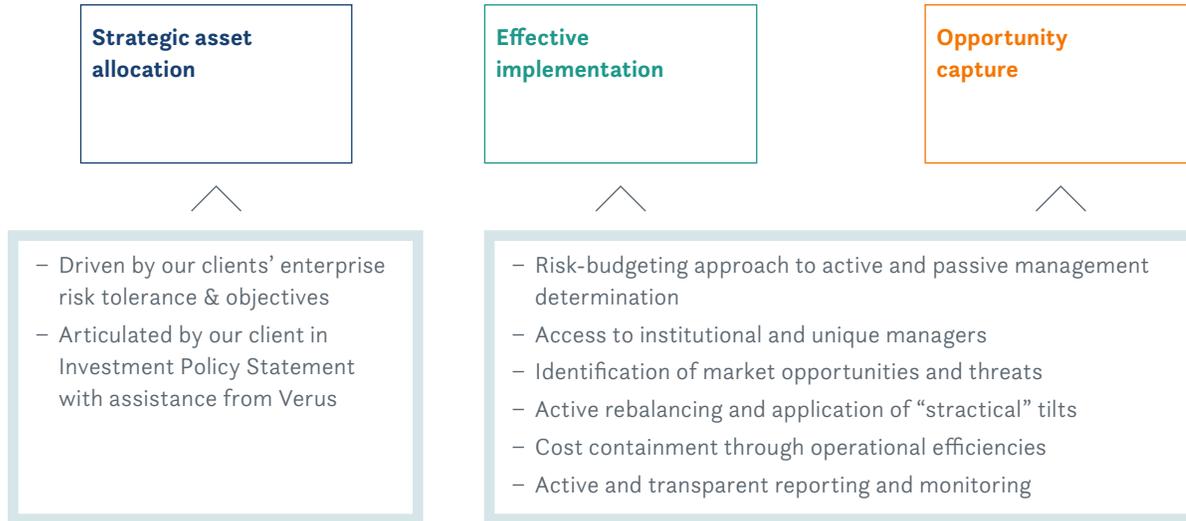
**Includes Verus' total assets under advisement; preliminary as of 6/30/2019.*

OCIO – Outsourcing Investment Management

The Verus way

Every provider delivers OCIO services differently. The Verus way highlights flexibility, return generation guided by risk management, and leading-edge tools that help us understand – and exploit – what drives returns in portfolios.

From policy to portfolio management



Experienced, personalized, and well-resourced

Chief Investment Officer

Ian Toner, CFA



- 25+ years investment experience
- Russell Investments, Schroder Salomon Smith Barney
- Manages strategy, tactical tilts, and oversees portfolio management

Portfolio Management

Galen Haws, CFA, CAIA



- 12 years investment experience
- Screen Actors Guild
- Lord Abbett & Co.
- Develops strategic asset allocation and fully implements investment policy

Private Markets

Faraz Shooshani



- 20+ years investment experience
- California Institute of Technology (Caltech), Catapult Ventures
- Conducts comprehensive due diligence research, in search of private markets managers

Public Markets

Marianne Feeley, CFA



- 29 years investment experience
- Mercer
- Searches for managers with insightful, novel approaches to investing

Risk Management

Max Giolitti



- 20+ years investment experience
- Alaska Permanent Fund, Microsoft
- Provides oversight and guidance for managing risk and ensuring compliance

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