

## Call instructions



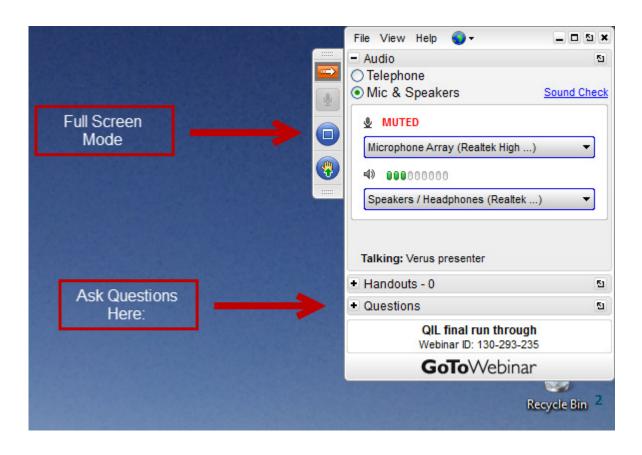
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Ask questions for the Q&A session in the Questions window.



# 2<sup>nd</sup> quarter conference call



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## **IMPORTANT INFORMATION**

Dial in.

Diai iii.	1 (8/7) 309-20/1 0.3. & Callada
Access Code:	912-613-955

1 (077) 200 2071 HC 0 Canada

Playback Info: Will be available on the website after the call

www.verusinvestments.com

Audio You may choose to listen through the webcast on your computer *or* 

**Options:** dial in.

Introduction by:

Jeffrey MacLean, Chief Executive Officer

Presented by: Ian Toner, CFA, Chief Investment Officer



Jeffrey J. MacLean Chief Executive Officer



lan Toner, CFA
Chief Investment
Officer

# 1st quarter summary

#### THE ECONOMIC CLIMATE

- Developed economies continued to experience steady, moderate expansion with fourth quarter real GDP growth in the U.S., the Eurozone, and Japan all between 1.5-2.0%. The base effect of lower oil prices led to higher year-over-year headline inflation in many countries.
- During the first quarter, the global economy exhibited a coordinated pick up in economic activity. Data generally exceeded expectations, especially in the U.S. and the Eurozone.

#### MARKET PORTFOLIO IMPACTS

- The U.S. Treasury curve flattened in the first quarter. Short-term rates were driven higher by the Fed, while the long end of the curve remained unchanged. Even with Fed tightening, the U.S. may not be in a typical rising rate environment.
- A better outlook for commodity performance, as well as a flattening of the futures curve in some markets increases the attractiveness of commodities as an inflation hedge.

#### THE INVESTMENT CLIMATE

- While central banks are still accommodative outside of the U.S., most appear to be in later stages of the easing cycle. Developed central banks appear to be broadly entering a period of policy normalization.
- The market is expecting better earnings growth in U.S. equities. According to FactSet, the estimated Q1 earnings growth for the S&P 500 is 9.2% from the previous year. Higher earnings growth may help justify above average valuations.

#### **ASSET ALLOCATION ISSUES**

- Stabilizing currencies and commodity prices, as well as higher growth outlooks, may benefit emerging market equities.
- With U.S. Treasury yields still at historic lows and the expectation of additional tightening from the Fed, investors may not be adequately compensated for taking duration risk in the current environment.

We continue to be neutral towards risk



# What drove the market in Q1?

## "The Global Economy Enjoys a Synchronized Upswing"

#### CITI GLOBAL ECONOMIC SURPRISE INDEX

Oct 31st	Nov 30 <sup>th</sup>	Dec 31 <sup>st</sup>	Jan 31 <sup>st</sup>	Feb 28 <sup>th</sup>	Mar 31 <sup>st</sup>
3.1	17.1	27.0	37.0	43.8	38.8

Source: The Economist, March 16<sup>th</sup> 2017

## "Rates Rise, But Yield Curve Keeps Flattening"

#### U.S. TREASURY 10-YR MINUS 2-YEAR YIELD SPREAD

Oct 31 <sup>st</sup>	Nov 30 <sup>th</sup>	Dec 31 <sup>st</sup>	Jan 31 <sup>st</sup>	Feb 28 <sup>th</sup>	Mar 31 <sup>st</sup>	
0.98%	1.26%	1.25%	1.26%	1.14%	1.13%	

Source: Barron's, March 28th 2017

#### "French Political Turmoil Hits Bond Spreads"

#### **GERMAN-FRENCH 10-YR YIELD SPREAD**

Oct 31 <sup>st</sup>	Nov 30 <sup>th</sup>	Dec 31 <sup>st</sup>	Jan 31 <sup>st</sup>	Feb 28 <sup>th</sup>	Mar 31 <sup>st</sup>
0.30%	0.48%	0.48%	0.60%	0.68%	0.64%

Source: Financial Times, February 6<sup>th</sup> 2017

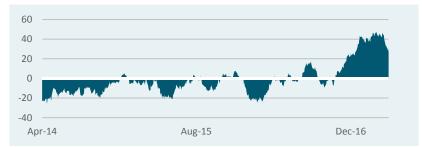
## "The Market Conundrum of (Low) Volatility and Uncertainty"

#### **CBOE VIX (10-YEAR AVERAGE, 20.7)**

Oct 31 <sup>st</sup>	Nov 30 <sup>th</sup>	Dec 31 <sup>st</sup>	Jan 31 <sup>st</sup>	Feb 28 <sup>th</sup>	Mar 31 <sup>st</sup>
17.1	13.3	14.0	12.0	12.9	12.4

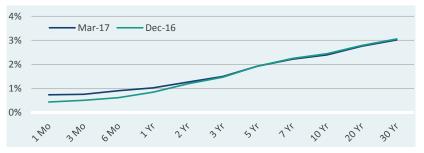
Source: Bloomberg, January 30th 2017

#### CITI GLOBAL ECONOMIC SURPRISE INDEX



Source: Bloomberg, 4/13/17

#### **U.S. TREASURY CURVE**



Source: Bloomberg, as of 3/31/17

#### **GERMAN-FRENCH 10-YR YIELD SPREAD**



Source: Bloomberg, as of 4/12/17 – German 10yr yield minus French 10yr yield

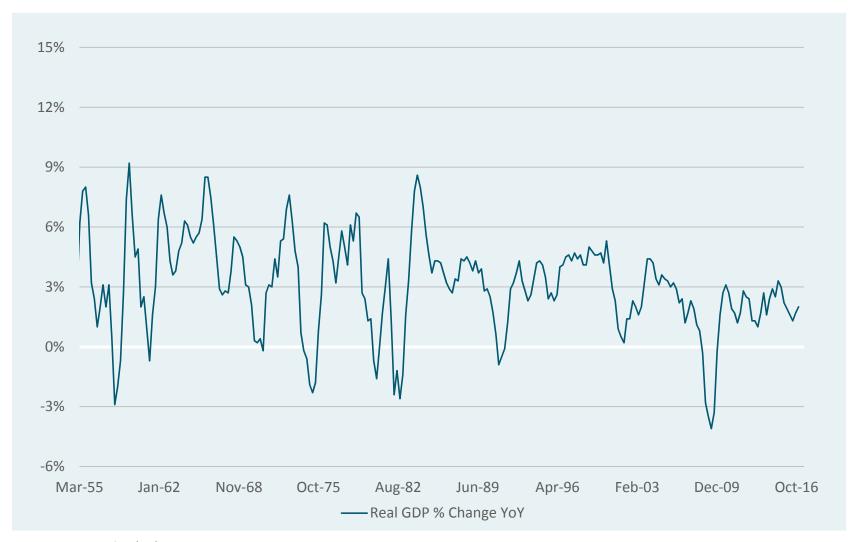


# U.S. economics summary

	Most Recent	12 Months Prior
GDP (annual YoY)	2.0% 12/31/16	1.9% 12/31/15
Inflation (CPI YoY, Headline)	2.8% 2/28/17	1.0% 2/29/16
Expected Inflation (5yr-5yr forward)	<b>2.2</b> % 3/31/17	1.8% 3/31/16
Fed Funds Rate	0.75% 3/31/17	0.25% 3/31/16
10 Year Rate	2.4% 3/31/17	1.8% 3/31/16
U-3 Unemployment	4.5% 3/31/17	5.0% 3/31/16
U-6 Unemployment	8.9% 3/31/17	9.8% 3/31/16



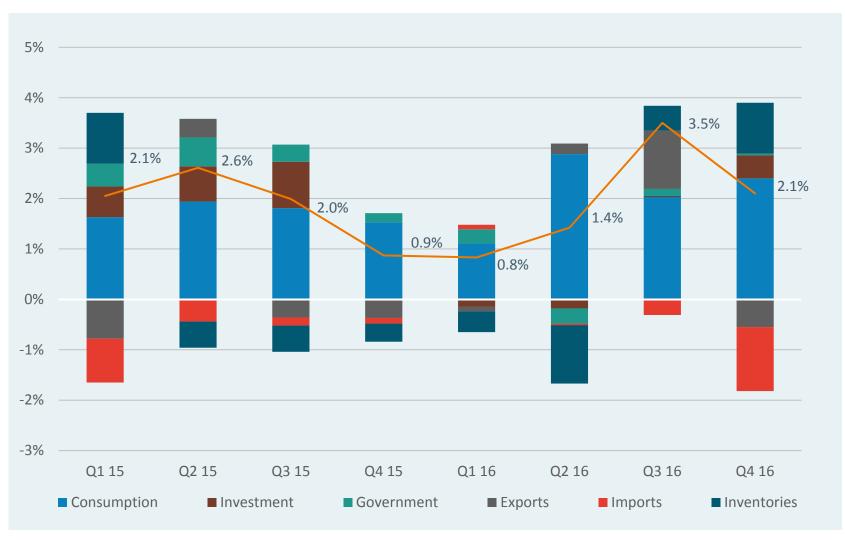
# U.S. GDP growth



Source: FRED, as of 12/31/16



# Sources of GDP growth

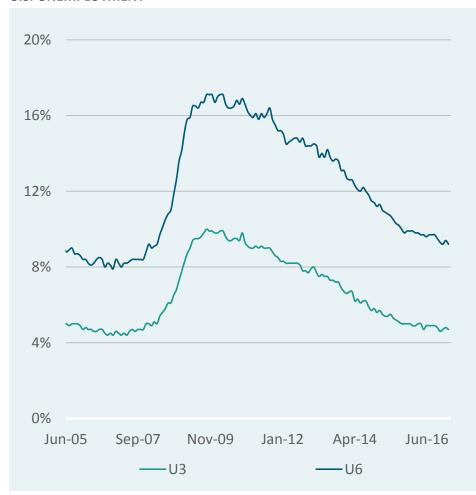


Source: BEA, annualized quarterly rate, as of 12/31/16



# U.S. employment

## **U.S. UNEMPLOYMENT**



## **REAL AVERAGE HOURLY EARNINGS**



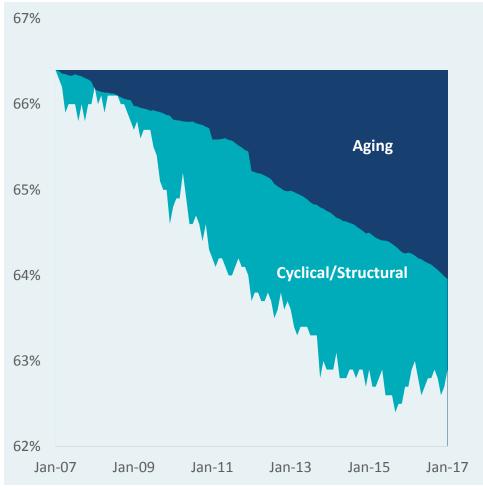
Source: FRED, as of 2/28/17

Source: FRED, as of 2/28/17



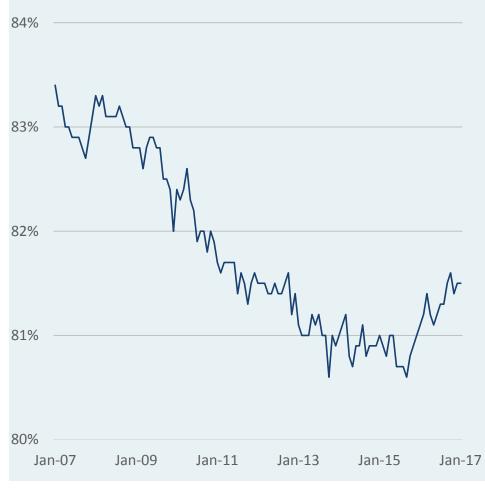
# U.S. participation

#### **U.S. LABOR FORCE PARTICIPATION**



## Source: BLS, Verus, as of 1/31/17

## **CORE AGE GROUP (25-54) PARTICIPATION**

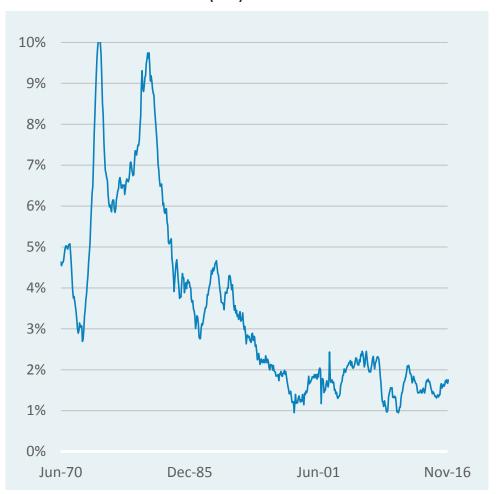


Source: BLS, as of 1/31/17

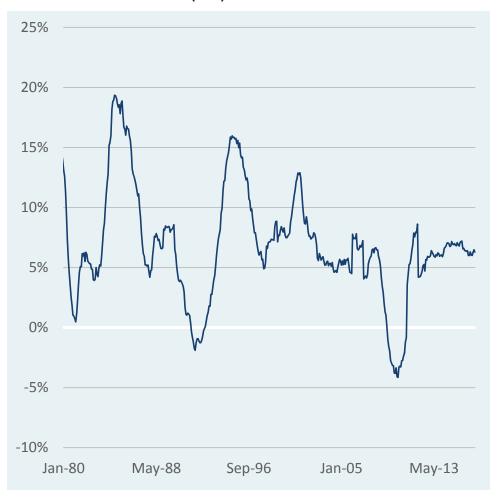


# Consumer spending and credit

## **CONSUMER SPENDING GROWTH (YOY)**



## **CONSUMER CREDIT GROWTH (YOY)**



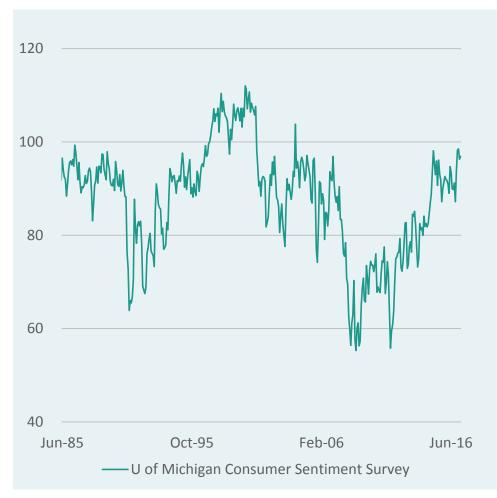
Source: FRED, as of 1/31/17



Source: Bloomberg, as of 2/28/17

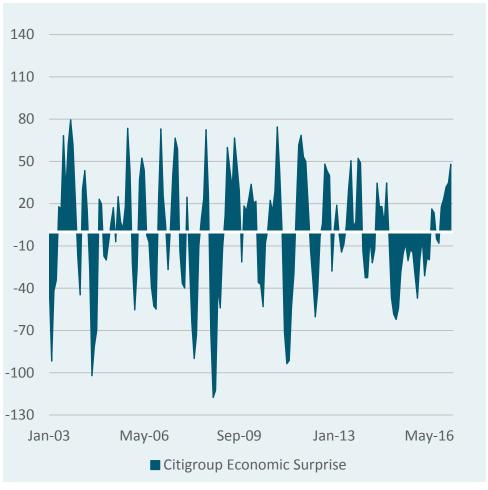
# U.S. sentiment

## **CONSUMER SENTIMENT**



## Source: University of Michigan, as of 3/31/17

## **ECONOMIC SURPRISE**

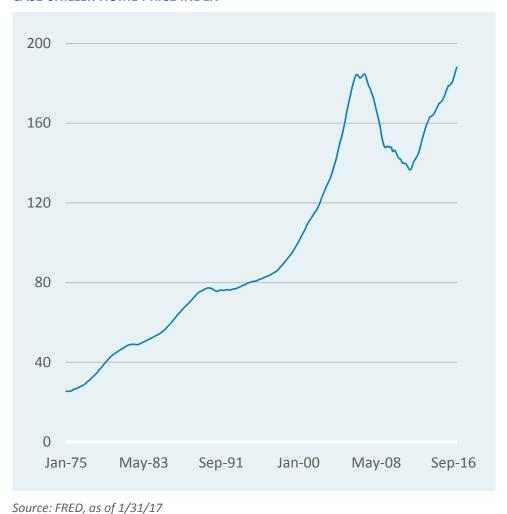


Source: Bloomberg, as of 3/31/17

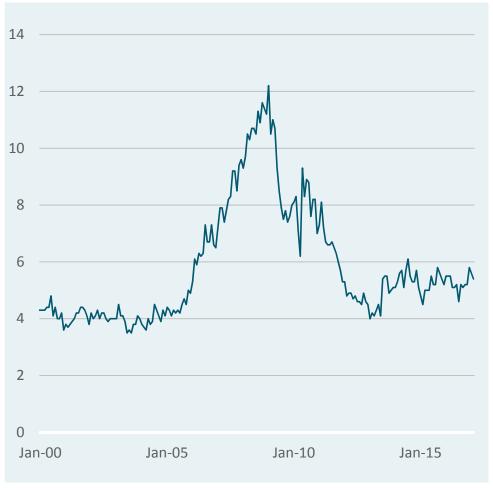


# U.S. housing

## **CASE-SHILLER HOME PRICE INDEX**



## **MONTHLY SUPPLY OF HOMES**

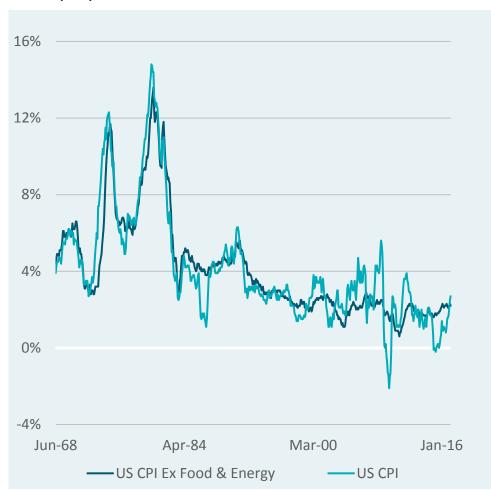


Source: FRED, as of 2/28/17

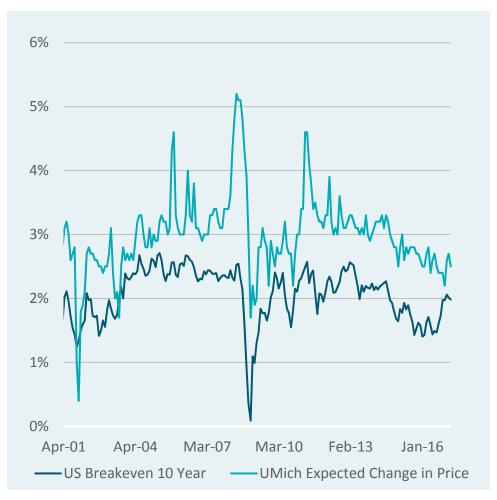


## U.S. inflation

## U.S. CPI (YOY)



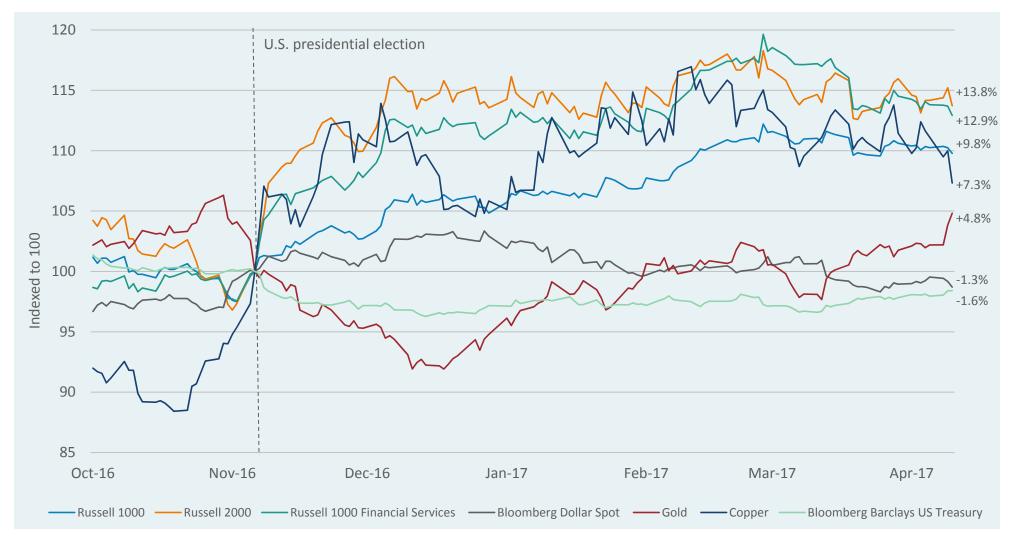
## **INFLATION EXPECTATIONS**



Source: FRED, as of 2/28/17 Source: Bloomberg, as of 3/31/17



# Post-election price movements



Source: Bloomberg, 10/3/16-4/10/17



# International economics

Area	GDP (Real, YoY)	Inflation (CPI, YoY)	Unemployment
United States	2.0%	2.7%	4.5%
	12/31/16	2/28/17	3/31/17
Western Europe	1.8%	1.5%	8.6%
	12/31/16	3/31/17	12/31/16
Japan	1.6%	0.3%	2.8%
	12/31/16	2/28/17	2/28/17
BRIC Nations	5.2%	3.1%	5.5%
	12/31/16	12/31/16	12/31/16
Brazil	(2.5%)	4.6%	12.9%
	12/31/16	3/31/17	3/31/17
Russia	0.3%	4.3%	5.4%
	12/31/16	3/31/17	12/31/16
India	7.0% 12/31/16	3. <b>7</b> % 2/28/17	<b>7.1%</b> <i>12/31/15</i>
China	6.8%	0.8%	4.0%
	12/31/16	2/28/17	12/30/16



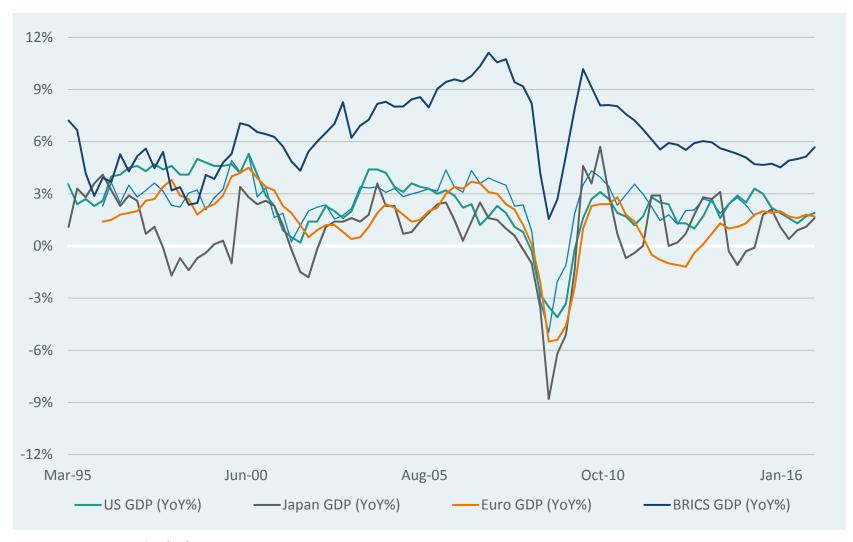
## Global inflation



Source: Bloomberg, as of 2/28/17



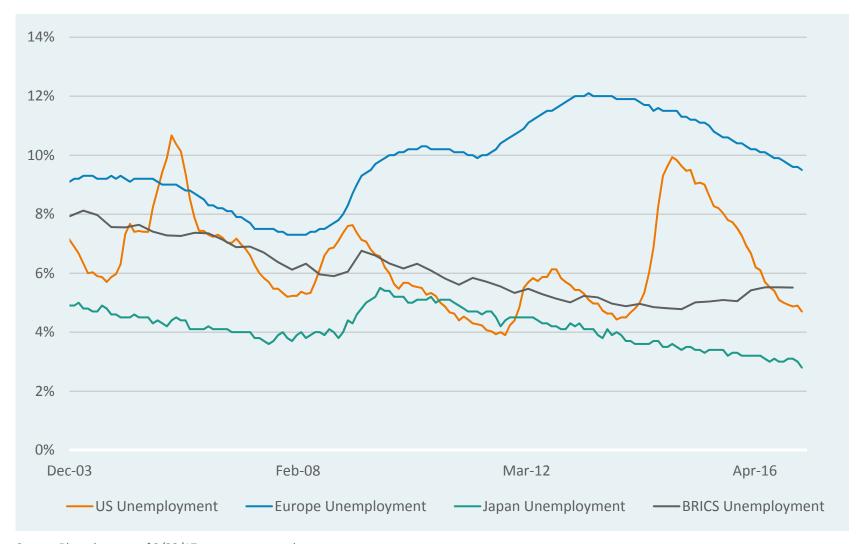
## Global GDP



Source: Bloomberg, as of 12/31/16



# Global unemployment

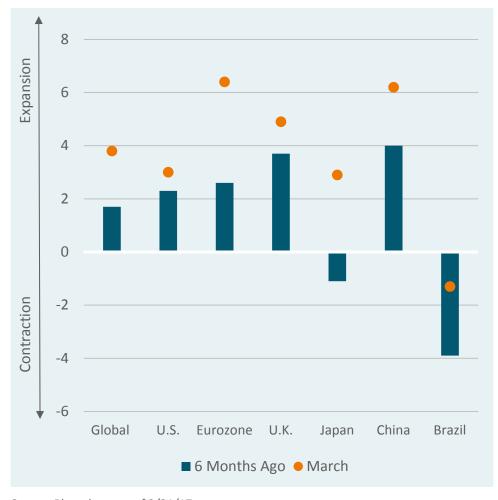


Source: Bloomberg, as of 2/28/17 or most recent release

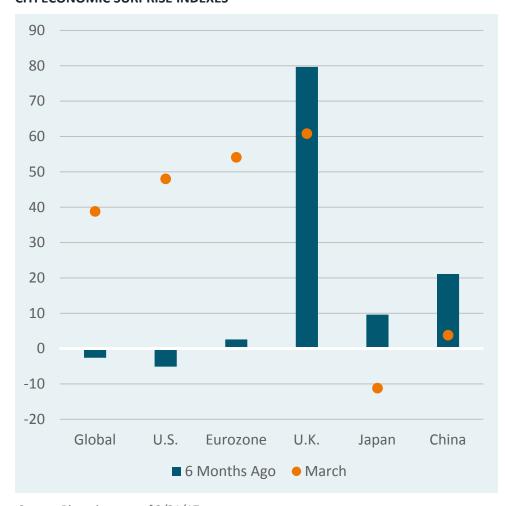


# Global economic pickup

## **PURCHASING MANAGERS' INDEXES**



#### **CITI ECONOMIC SURPRISE INDEXES**

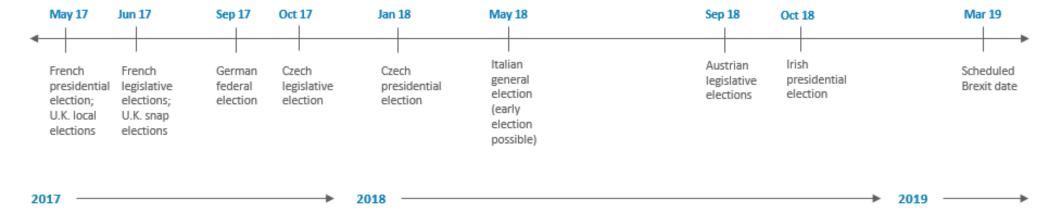


Source: Bloomberg, as of 3/31/17

Source: Bloomberg, as of 3/31/17



# The European election cascade

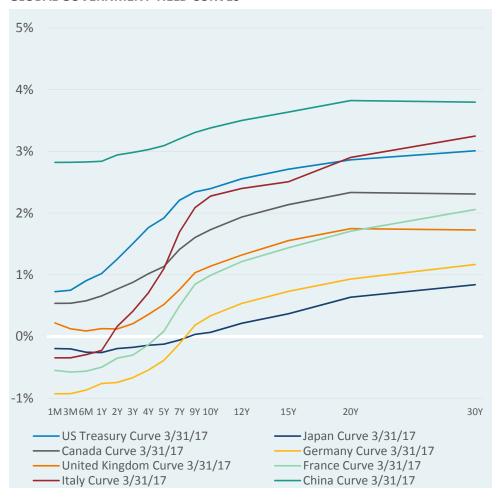


## Fixed income

#### INTEREST RATE ENVIRONMENT

Area	Short Term (3M)	10 Year
United States	0.75%	2.39%
Germany	(0.92%)	0.33%
France	(0.57%)	0.97%
Spain	(0.39%)	1.65%
Italy	(0.34%)	2.31%
Greece	2.39%	6.90%
U.K.	0.13%	1.14%
Japan	(0.20%)	0.07%
Australia	1.59%	2.70%
China	2.93%	3.28%
Brazil	10.91%	10.06%
Russia	9.50%	7.87%

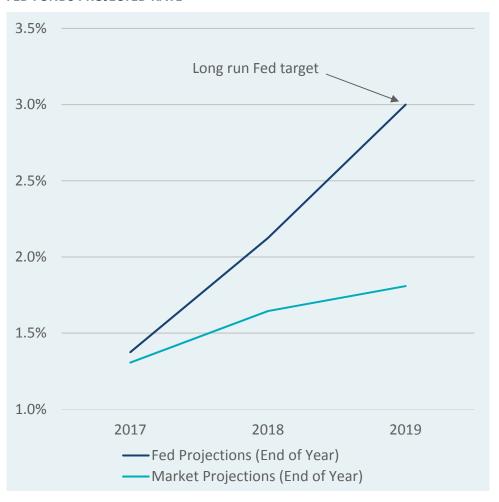
## **GLOBAL GOVERNMENT YIELD CURVES**





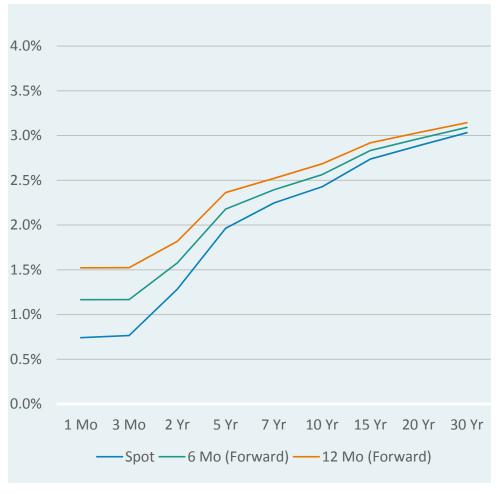
# Monetary tightening

#### **FED FUNDS PROJECTED RATE**



## Source: Bloomberg, as of 3/31/17

#### **U.S. TREASURY FORWARD CURVE**



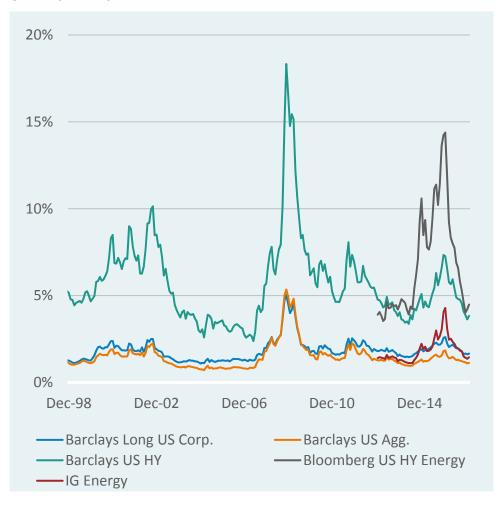
Source: Bloomberg, as of 3/31/17



## Credit environment

Market	Credit Spread (3/31/17)	Credit Spread (1 Year Ago)
Long US Corporate	1.5%	2.1%
US Aggregate	0.9%	1.1%
US High Yield	4.1%	7.0%
US High Yield Energy	4.5%	11.9%
US Bank Loans	3.8%	3.9%

#### **CREDIT SPREADS**





# Equity environment

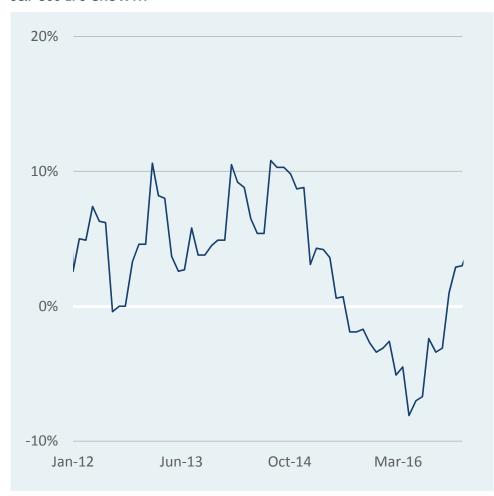
	QTD TOTAL RETURN		YTD TOTAL RETURN		1 YEAR TOTAL RETURN	
	(unhedged)	(hedged)	(unhedged)	(hedged)	(unhedged)	(hedged)
US Large Cap (Russell 1000)	6.0%		6.0%		17.4%	
US Small Cap (Russell 2000)	2.5%		2.5%		26.2%	
US Large Value (Russell 1000 Value)	3.3%		3.3%		19.2%	
US Large Growth (Russell 1000 Growth)	8.9%		8.9%		15.8%	
International Large (MSCI EAFE)	7.2%	5.0%	7.2%	5.0%	11.7%	18.9%
Eurozone (Euro Stoxx 50)	8.3%	7.2%	8.3%	7.2%	12.9%	21.7%
U.K. (FTSE 100)	4.9%	3.8%	4.9%	3.8%	7.3%	23.3%
Japan (NIKKEI 225)	4.3%	0.1%	4.3%	0.1%	15.8%	14.7%
Emerging Markets (MSCI Emerging Markets)	11.4%	7.3%	11.4%	7.3%	17.2%	12.5%

Source: Russell Investments, MSCI, STOXX, FTSE, Nikkei, as of 3/31/17



# U.S. equity

## **S&P 500 EPS GROWTH**



## **S&P 500 FORWARD P/E**



Source: Bloomberg, as of 12/31/16

Source: Bloomberg, as of 3/31/17



# Equity market corrections





# International equity

## **GLOBAL EQUITY PERFORMANCE**



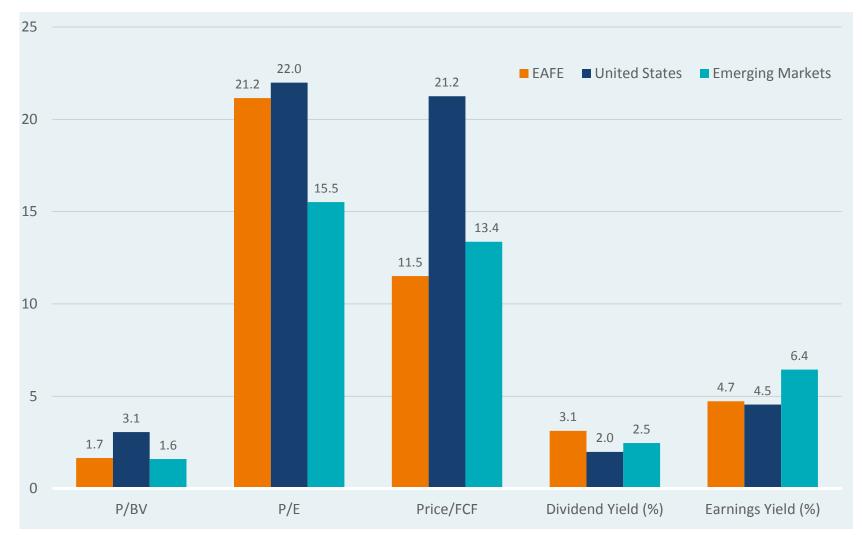
## **EFFECT OF CURRENCY (1 YEAR ROLLING)**



Source: MSCI, as of 3/31/17



# Equity valuations



Source: Bloomberg, as of 3/31/17



# 1st quarter summary

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# Q&A



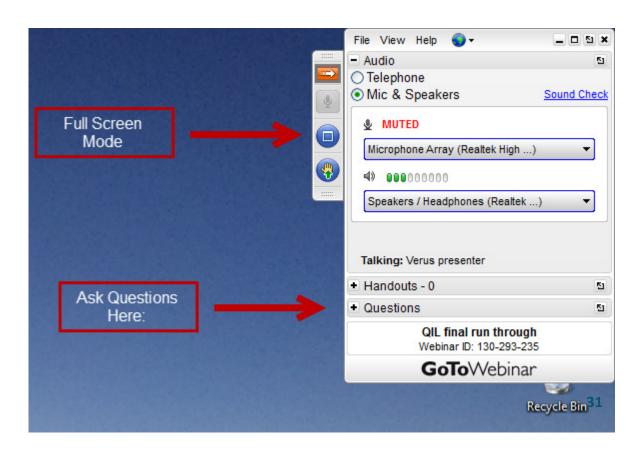
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# Thank you