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# 3<sup>rd</sup> quarter summary

### THE ECONOMIC CLIMATE

- The U.S. economy continues to progress in a way which indicates a small interest rate increase by yearend. p.5
- Core Eurozone economies making progress while the periphery continues to struggle. p.35
- Global low inflation persists while US inflation expectations have been flat over the quarter. p.13

### MARKET PORTFOLIO IMPACTS

- Moderated dollar strength has mitigated Q1 effect on foreign asset values but continuing trend retains effect on earnings. p.33, 42
- Retracement of very low global interest rate environment with negative impacts on fixed income prices. p.21
- Emerging markets remain volatile in the face of commodity and economic challenges. p.37

### THE INVESTMENT CLIMATE

- Risk markets remain expensive relative to history.p.18
- Durations continue to be extended due to low interest rates, which has driven fixed income volatility. p.30, 32

### **ASSET ALLOCATION ISSUES**

- Careful consideration of credit exposure is warranted with some to ensure risks are adequately compensated. p.22 signs of a
- Investors remain structurally underweight Japan, despite positive structural changes and attractive valuations. p.34

We remain neutral in risk terms.

There are continuing signs of economic progress.

These balance with some signs of a short-term slowing in certain markets.



# Economic environment



# U.S. economics summary

- US GDP YoY growth remains in the 2% to 3% range, and is noticeably higher than the previous 12 month figure. We expect continuing adequate, but not impressive, growth.
- Both realized inflation and expected inflation have dropped further. This continues to imply lower nominal asset returns in the future.
- Signaling from the Federal Reserve increasingly indicates an interest rate rise before year end. This appears to be supported by the available economic data.
- Unemployment continues to drop, although the participation rate remains low. Discouraged and underemployed workers continue to move back to work.
- Disposable income continues to grow at a normal pace, and consumer confidence is back at normal levels. Savings rates remain stable.

Most Recent	12 Months Prior
<b>2.9%</b>	1.9%
3/31/15	3/31/14
0.0%	2.1%
5/31/15	5/31/14
2.1%	2.5%
6/1/15	6/1/14
0.08%	0.09%
6/30/15	6/30/14
2.4% 6/30/15	<b>2.5%</b> 6/30/14
5.3%	6.1%
6/30/15	6/30/14
10.5%	12.0%
6/30/15	6/30/14
	2.9% 3/31/15  0.0% 5/31/15  2.1% 6/1/15  0.08% 6/30/15  2.4% 6/30/15  5.3% 6/30/15

Reasonable growth and improving employment

As expected, GDP data appears to have rebounded from Q1

Ongoing drop in inflation expectations

Fed interest rate hikes approaching

# U.S. economics – GDP growth

US GDP has continued to grow and there has been an evident rebound from the slightly weaker Q1 number. Although lower than at some previous periods, this rate of GDP growth should not be seen as anything other than adequate, if unexciting.

The likely rebound from Q1 GDP can be seen in the results of the Atlanta Fed GDP Now indicator. This forecasting tool is updated in real time, and while early

in the year was indicating significantly less than 1% growth, has now increased to a forecast of 2.4% as of July 14. This is in a similar range to the Blue Chip consensus.

The US GDP numbers remain stronger than in many other developed markets. This provides an explanation for the continuing probability of rate rises in the US by year end, but continued easing in other economies.

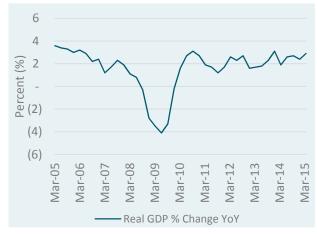
US GDP growth remains in the 2% to 3% range

Rebound evident from weak Q1 GDP

### LONG TERM US GDP GROWTH

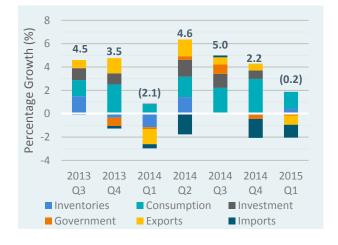


# MEDIUM TERM US GDP GROWTH



Source: FRED, as of 3/31/15

# **GDP COMPONENTS**



Source: FRED



Source: FRED, as of 3/31/15

# U.S. economics – unemployment

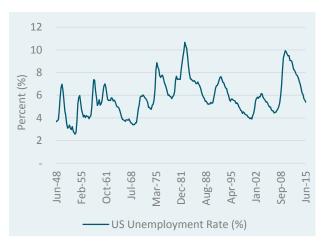
US unemployment has been dropping steadily since the peak in late 2009, with U3 unemployment now standing at 5.3% in June, down from 5.7% in January. There remains significant slack in the labor economy however, with broader measures of unemployment remaining at significantly higher levels. U6 unemployment includes discouraged and underemployed workers, and continues to stand at much higher levels relative to history – 10.5% in June. U3 and U6 measures have decreased together, with U3 capturing around half of U6.

The number of people unemployed for a short time continues a longer term downtrend, suggesting that the main economic challenge revolves around reintegrating longer-term, discouraged and underemployed workers.

Fed Chair Yellen and other senior economists have noted disappointing labor productivity growth despite overall decrease in unemployment numbers. However, workers returning to the workforce after long periods of unemployment and underemployment can be expected to take time to achieve average productivity.

Continuing improvement in broad employment measures

### **UNEMPLOYMENT SINCE 1948**



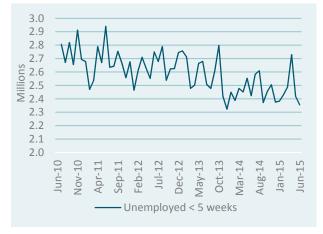
Source: FRED, as of 6/1/15

# **MORE RECENT UNEMPLOYMENT & U6**



### Source: FRED, as of 6/1/15

### # OF PEOPLE UNEMPLOYED < 5 WEEKS



Source: FRED, as of 6/1/15



# U.S. economics – the consumer

US consumer confidence has improved as workers have realized wage growth and spending rates have increased. The recent decline in oil price has contributed to lower costs of living.

Year on year growth of per capita disposable personal income rose to 2.8% in June up from 2.5% in March.

Consumer confidence, as measured by the U of Michigan Consumer Confidence survey, has risen to

levels not seen since 2005. This indicator has been climbing steadily since 2011.

The personal savings rate remains at an average level relative to recent history, and consumer credit growth remains muted.

Consumer behavior appears to be somewhat restrained, but wage growth may fuel increased spending and credit expansion going forward.

Consumer sentiment continues to improve but credit expansion and consumption remain relatively flat

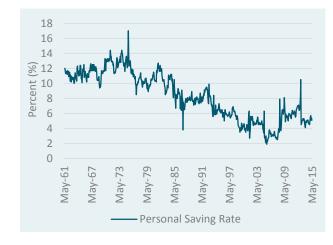
### **GROWTH OF DISPOSABLE INCOME**



# CONSUMER CREDIT EXPANSION



# SAVINGS RATE



Source: FRED, as of 6/1/15 Source: FRED, as of 6/1/15 Source: FRED, as of 5/1/15

# U.S. economics – sentiment

Consumer and market sentiment surveys have been mixed over past months, but have returned to normal levels in recent years.

The Bloomberg consumer comfort index had been significantly below average since December 2007. This index now sits at the bottom end of a normal range.

The University of Michigan Consumer Sentiment index is also back at levels seen only before the crisis.

Despite the high level relative to much of the last 10 years, this index is not by any means at extreme levels –

simply back in the range that it has typically occupied.

The Citi Economic Surprise index recently dropped into low levels not seen since 2012, but has now begun to recover.

As a whole, the US consumer appears to be recovered from the depths of the great recession in sentiment terms, although spending behavior has not yet fully reflected this change. It remains unclear how much this recovery in sentiment could be vulnerable to a stream of new bad news.

Consumer sentiment and comfort are both back at normal levels

# **CONSUMER COMFORT INDEX**



Source: Bloomberg, as of 7/5/15 (see Appendix)

# **CONSUMER SENTIMENT**



Source: University of Michigan, as of 6/30/15 (see Appendix)

# **ECONOMIC SURPRISE**



Source: Bloomberg, as of 6/30/15 (see Appendix)



# U.S. economics – housing

The US housing market continues to normalize, although conditions vary by marketplace. The supply of homes remains slightly tighter than average levels. Homes remain much more affordable relative to history, in part due to the low interest rate environment.

There continues to be potential pent up demand for homes, as indicated by the considerably low homeownership rate. This level was last seen in 1995.

While the propensity to purchase housing may differ between generations it should be noted that the millennial generation is increasingly in the age range that has historically been prime for home purchase activity. Other factors, such as greater difficulty in saving a down-payment, may also be in play.

Monthly home sales for both existing and new housing have mostly been on the rise since the depths of the financial crisis.

Continued improvement in US housing market is consistent with continuing economic recovery

### **HOME AFFORDABILITY**



Source: National Association of Realtors, as of 5/1/15

# **HOMEOWNERSHIP RATE**



Source: FRED, as of 1/1/15

### MONTHLY HOME SALES



Source: FRED, as of 5/1/15



# U.S. economics – inflation

US inflation decreased in late 2014 due to the decline in oil price, caused by a knock-on effect on gas prices. However, in the first half of 2015 CPI realized modest gains. These effects were largely driven by a recovery in the price of oil.

Market expectations of inflation as represented by the 5-Year 5-Year forward (a directly observable rate from how the markets are trading, rather than a survey of economists) are clearly lower than they have been for some time, hovering around the 2% level.

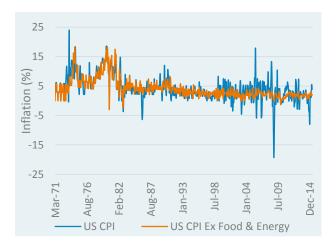
Expectations of stronger US domestic growth are tied to expectations of higher inflation — as are expectations of higher interest rates. However, even in a low inflation environment, interest rates could reasonably be at a modestly higher level than they are today.

Inflation remains an important element of expected nominal asset price returns through time with lower inflation implying lower nominal returns.

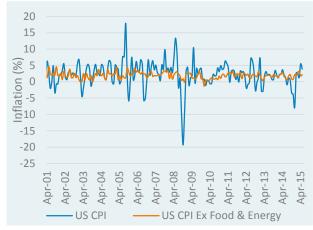
Lower than target US inflation

Energy prices have been a driver of CPI change

# LONG TERM US CPI

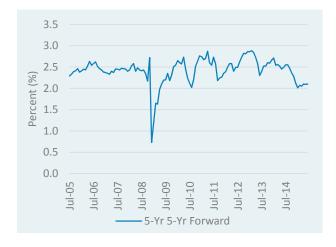


# **MEDIUM TERM US CPI**



### Source: FRED, as of 6/1/15

# MARKET EXPECTATIONS OF INFLATION



Source: FRED, as of 6/1/15



Source: FRED, as of 6/1/15

# International economics – current

- GDP growth in major international markets has been muted.
- US GDP growth continues to outpace other developed economies.
- In 2015, Quantitative
   Easing continues in Europe and Japan, and China joined the ranks of economies pursuing QE programs.
- Currency movements were not a major factor in Q2.
- Rebounding price of oil has begun to contribute to inflation rather than detract. Emerging market economies continue to struggle with low oil price and price volatility.

- Global unemployment is slowly decreasing in many economies, but still remains at high absolute levels, especially in Europe. Structural unemployment remains an issue.
- China growth continues to slow, even though it remains at very high levels relative to elsewhere.
- Debt loads of certain nations remain at unstable levels, especially in the Eurozone. These problems have become apparent in Greece and Puerto Rico.

Area	GDP (Real, YoY)	Inflation (CPI)	Unemployment
United States	2.9% 3/31/15	<b>0.0%</b> 5/31/15	<b>5.4%</b> 6/30/15
Europe	1.0% 3/31/15	<b>0.3%</b> 5/31/15	<b>11.1%</b> 6/30/15
Japan	(0.9%) 3/31/15	<b>0.5%</b> 5/31/15	3.3% 6/30/15
BRIC Nations	<b>4.6%</b> 3/31/15	3.9% 6/30/15	5.0% 3/31/15
Brazil	(1.6%) 3/31/15	<b>8.9%</b> 6/30/15	<b>5.8%</b> 3/31/15
Russia	(2.2%) 3/31/15	15.3% 6/30/15	<b>5.7%</b> 3/31/15
India	5.3% 9/30/14	<b>5.4%</b> 6/30/15	8.6% 12/31/14
China	<b>7.0%</b> 3/31/15	1.4% 6/30/15	<b>4.1%</b> 3/31/15

Increased central bank involvement

Structural employment issues remain a concern

Escalation of the debt crisis in a variety of places

# International economics – inflation

# INTERNATIONAL CONSUMER PRICE INFLATION



Significant drop in Japan inflation

Major economy inflation levels hovering around zero

Eurozone inflation shows increases after four years of decline, partly driven by oil

Source: Bloomberg, as of 6/30/15



# International economics – GDP growth

# **REAL GDP GROWTH**



GDP growth for developed economies remained moderate, while BRIC nations experienced slowing

Core economies in the Eurozone displayed modest growth, while certain periphery nations experienced great difficulties

Source: Bloomberg, as of 3/31/15



# International economics – unemployment

# **WORLD UNEMPLOYMENT %**



Unemployment in Europe remains high, but slowly improving

Unemployment rates stagnant in BRIC nations

Global economies continue secular decline in joblessness

Source: Bloomberg, as of 6/30/15



# Fixed income rates & credit



# Interest rate environment

- Interest rates increased broadly in Q2 across developed markets, resulting in losses for fixed — Significant rate rises in income portfolios.
- US interest rates continue. to provide a carry trade opportunity, which may provide ongoing support for US Treasury prices.
- Yield curves rose in O2 on both the short and long end of the curve.
- China introduced rate cuts in Q2, although focus is on easing of margin loan requirements, selling prohibitions for large shareholders, and largescale state-directed equity purchases.
- The US economy continues to progress in a way which

- indicates a small interest rate increase by year-end.
- developed markets could have implications for emerging market economies and nations with high debt-to-GDP ratios.
- Investors with portfolios positioned on the assumption that rates will rise quickly and substantially are taking a position somewhat counter to that currently priced in by the market.

Area	Short Term	10 Year
United States	0.02%	2.35%
Germany	(0.31%)	0.83%
France	(0.23%)	1.14%
Spain	(0.01%)	2.01%
Italy	(0.03%)	2.00%
Greece	3.54%	12.54%
UK	0.55%	2.12%
Japan	(0.08%)	0.46%
Australia	1.97%	3.03%
China	2.35%	3.43%
Brazil	13.61%	12.58%
Russia	9.43%	10.66%

Broad increases in interest rates over Q2 have resulted in losses to fixed income portfolios

Negative nominal interest rates continue to persist

Source: Bloomberg, as of 7/15/15



# Extended durations

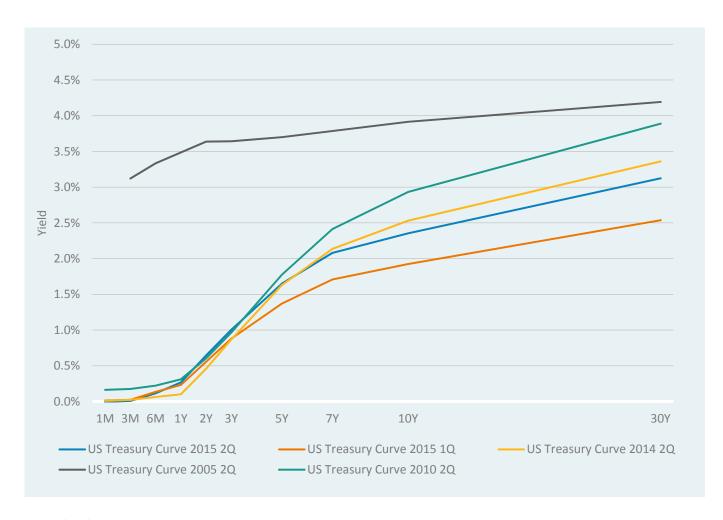
- An environment of low interest rates results in higher durations of fixed income instruments, which increases sensitivity to interest rate movements.
- Stretched durations have led to considerable volatility in the market – risk-free instruments have exhibited larger swings in returns than some traditionally riskier assets.



Source: Barclays, as of 6/30/15



# The U.S. yield curve



The middle of the US yield curve rose on changing medium-term expectations

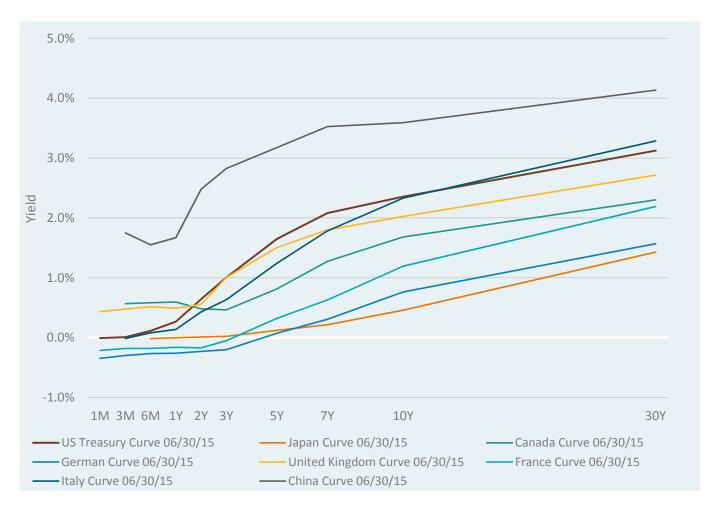
US remains in the unusual position of being the high carry marketplace

Market not fully discounting rate cut

Source: Bloomberg



# Global government yield curves



Interest rates rose broadly across major markets in Q2

US remains a high carry marketplace

Negative nominal interest rates persist

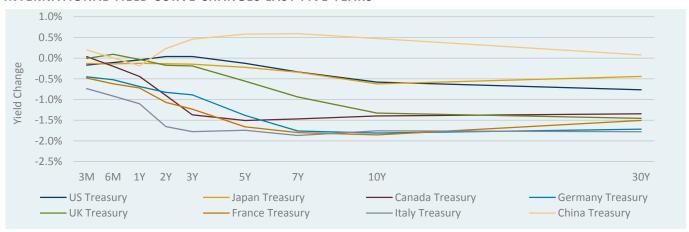
Decrease in China yield curve reflects recent rate cuts

Source: Bloomberg, as of 6/30/15



# Global yield curve changes

### INTERNATIONAL YIELD CURVE CHANGES LAST FIVE YEARS



### EXPECTED INTEREST RATE CHANGES ONE YEAR FORWARD IMPLIED BY MARKET PRICING



Major rates yield curves have all moved lower and flatter, with the exception of China

Market
expectations as
exhibited by
forward curves
suggest mild
increases in
interest rates in
a number of
markets

Source: Bloomberg, as of 6/30/15



# Credit environment

Credit spreads remain unchanged in Q2.

Spreads are around average historical levels. Based on the current stage of the economic cycle, credit risk may be somewhat unattractive. Bank loans appear to have more interesting characteristics than high yield, and may be a better way to access credit risk in current conditions.

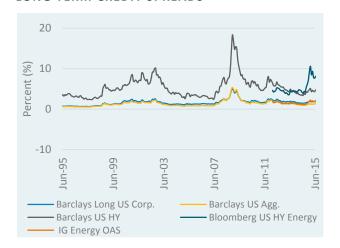
Energy spreads have tightened slightly since Q1, partly

driven by a rebound in oil price. A recent return of oil price weakness has begun to push these spreads wider once again. Hedges that had been put in place by issuers in the energy space before the sudden drop in prices are likely by now to have significantly shorter time to run.

Investors should be cognizant of the nature and size of their exposure to credit risk to ensure that it matches their broader views. Credit spreads flat, and remain in normal range

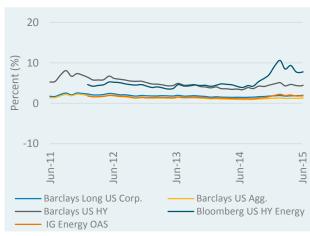
Oil price driving energy spreads

### LONG TERM CREDIT SPREADS



Source: Barclays Capital Indices, Bloomberg, as of 6/30/15

# SHORT TERM CREDIT SPREADS



Source: Barclays Capital Indices, Bloomberg, as of 6/30/15

### **SPREADS**

Market	Credit Spread (6/30/2015)	Credit Spread (1 Year Ago)
Long US Corporate	1.75%	1.37%
US Aggregate	0.99%	1.21%
US High Yield	5.07%	4.02%
US High Yield Energy	9.34%	4.69%
US Bank Loans	3.86%	3.8%

Source: Barclays, Credit Suisse, Bloomberg, as of 6/30/15



# Issuance and default

Issuance of debt has continued at a substantial rate, growing at a record pace in the high yield space.

Despite the lower creditworthiness of firms accessing these markets over the last few years, there remain few signs of inability to pay amongst these issuers. However, those that believe we are further along in the economic cycle may decide against taking on new exposure to credit risk. Nearly \$500 Billion of share repurchases were announced during the first five months of 2015. While not all of the new debt

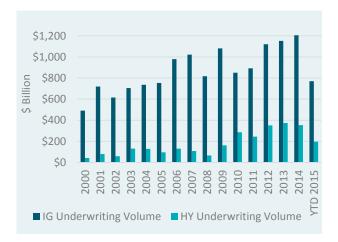
issuance will be dedicated to funding these repurchases it is likely that this is an important driver of the market.

Default rates remain low currently, but could rise unexpectedly. Were default rates to rise suddenly, investors basing their expectations of return from credit portfolios on a continuation of the current low default rate environment could well be disappointed. A drop in recovery rates year-to-date in the high yield space may require further focus in the future.

Issuance continues at a record pace

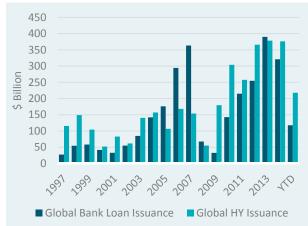
Recovery rates beginning to drop

### **IG & HIGH YIELD ISSUANCE**



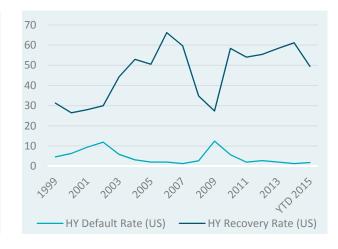
Source: Bloomberg, as of 6/30/15

# **BANK LOAN & GLOBAL HY ISSUANCE**



Source: BofA Merrill Lynch Global Research, as of 7/1/15

**DEFAULT & RECOVERY TRENDS %** 



Source: Credit Suisse, BofA, as of 6/30/15



# Equity

# Equity environment

- Domestic equity markets have been largely positive but more recently have traded within a range.
- Price momentum has diminished since the start of 2015 as investors have confronted macro uncertainty in other parts of the world.
- affected by international headwinds.
- The rise in Euro equities in the first quarter has been given back in part due to the uncertainties surrounding the situation in Greece. The effect of currency movements has been significant this year.
- Japan has continued to perform well in 2015 due in

- part to monetary policy changes, in part to government activity, and in part governance and business changes focused on improving return on capital. Low valuations may continue to support this move, even now that Yen depreciation appears to have paused.
- US small cap has been less Emerging market volatility continues. The long term case for these markets remains intact, but concerns over risk. especially when Fed rate hikes begin, remain.

	QTD Total Return (unhedged)	QTD Total Return (hedged)	YTD Total Return (unhedged)	YTD Total Return (hedged)	1 Year Total Return (unhedged)	1 Year Total Return (hedged)
US Large Cap (Russell 1000)	0.1%		1.7%		7.4%	
US Small Cap (Russell 2000)	0.4%		4.8%		6.5%	
US Large Value (Russell 1000 Value)	0.1%		-0.6	5%	4.1	%
US Large Growth (Russell 1000 Growth)	0.1%		4.0%		10.6%	
International Large (MSCI EAFE)	0.8%	-1.9%	5.9%	8.5%	-3.6%	11.2%
Eurozone (Euro Stoxx 50)	-4.2%	-5.9%	13.7%	11.0%	12.2%	9.1%
UK (FTSE 100)	-2.7%	-3.9%	1.5%	-0.9%	0.5%	-3.6%
Japan (NIKKEI 225)	3.7%	5.5%	14.4%	16.9%	12.5%	34.9%
Emerging Markets (MSCI Emerging Markets)	0.8%	0.1%	3.1%	4.1%	-4.8%	3.1%

Better small cap performance relative to large cap remains notable

Continuing QE programs across global markets remain important

Source: Russell Investments, MSCI, STOXX, FTSE, Nikkei, as of 6/30/15



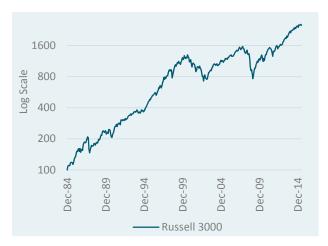
# Domestic equity historical return

The US equity market has performed exceptionally well since the global financial crisis, although has been range bound more recently. Equity exposure remains an integral part of the portfolio as the primary means for investors to access the long term productive capacity of the economy.

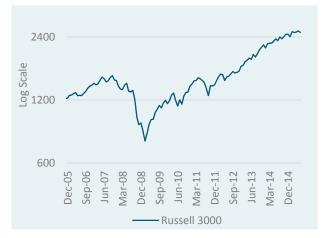
It is important to keep in mind the long-term nature of equity behavior, and to resist short-term attempts at market timing. The recent equity bull market has been strong but is certainly not anomalous relative to history. Arguments that the behavior of the last six years are unprecedented should be placed in their true historical context. This is particularly important as it appears that in the most recent past there has been range bound trading, flattening out the longer term trajectory and giving breathing space to the market.

It is appropriate to maintain exposure to domestic equities despite higher valuations, as the bull market seems to have room to continue. There are other more attractive developed equity opportunities, however. Recent strong market returns somewhat extended, but not unheard of historically

### LONG TERM PERFORMANCE

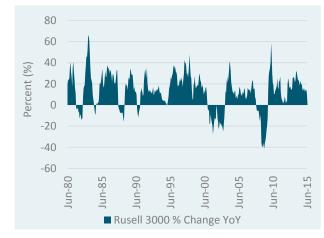


# INTERMEDIATE RETURN



# Source: FRED, as of 6/30/15

# **DOWNSIDE EVENTS**



Source: FRED, as of 7/1/15



Source: FRED, as of 6/30/15

# Domestic equity recent

The recent strong trend in domestic equity markets has flattened out, which is reflective of heightened valuations and normalizing monetary policy. Forward looking valuations appear less stretched than current data valuation statistics, but assumes the accuracy of earnings estimates. Negative earnings surprises may cause rapid reassessment of current valuation levels.

Uncertainties surrounding the Greece, the Eurozone,

China and foreign markets have had an effect on confidence in domestic markets.

Small cap equities continue to benefit from lower exposure to international risk and more direct leverage from domestic progress. Small cap outperformance could reverse should the US head back into more challenging economic times.

Forward PE ratios appear in a normal range

Continuing strength in small cap equity

# SHORT TERM PERFORMANCE (3YR)



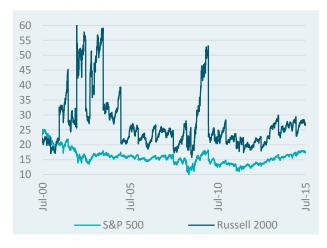
Source: Russell Investments, as of 6/30/15

# **SMALL/LARGE & GROWTH/VALUE**



Source: Russell Investments, as of 6/30/15

# FORWARD P/E



Source: Standard & Poor's, Russell Investments, as of 7/14/15



# Equity volatility

Volatility of the domestic equity markets remains in a normal range albeit towards the lower end of recent history.

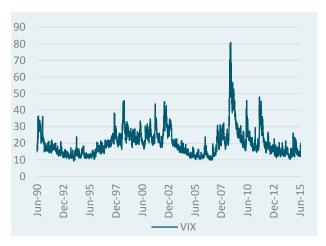
This relatively low level of volatility seems to some investors to be inconsistent with current geopolitical and economic risk. While VIX is used to measure equity volatility it does so using properties of the options market. It is possible that investor use of the options market is changing, and this could mean that VIX currently reflects more than equity volatility levels.

Volatility levels typically exhibit muted behavior during bull markets and spike during market downturns, which makes it important to watch volatility levels. However, absent a structural upward shift, concerns over volatility should be limited.

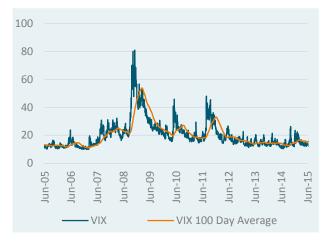
International equity volatility displayed a downward trend following the financial crisis to historically low levels, but has recently ticked up slightly.

Equity volatility in normal range but low relative to recent history

# LONG TERM VOLATILITY %

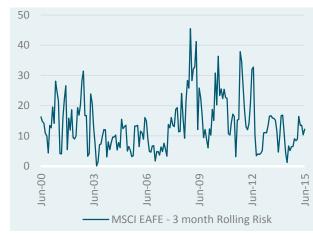


# **INTERMEDIATE TERM VOLATILITY %**



### Source: CBOE, as of 7/13/15

# INTERNATIONAL EQUITY VOLATILITY %



Source: MSCI, as of 6/30/15



Source: CBOE, as of 7/13/15

# Domestic equity size and style

Since January 2001 there has been a clear long-term dominance of small cap over large cap. This has been the case for both value and growth styles. Small cap growth outperformed small cap value by 3.2% over 2Q.

Although the long term cumulative difference is important it is important to notice the degree of periodicity in these returns. The last nine months, for example, has seen a sudden and substantial outperformance of small cap over large cap, which has retraced a large part of a similarly dramatic period of

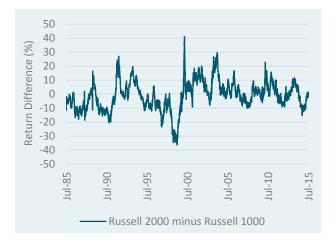
large cap outperformance over the previous year.

Similar behavior can be seen in style terms, with a significant move over the last two years towards growth and away from value.

On an underlying factor basis it should be noted that most of the risk embedded in each of these exposures is primarily equity risk – however factor awareness and potentially management in certain portfolio structures

Small cap strong returns in H1 2015

# **SMALL CAP VS LARGE CAP (% YOY)**



Source: Russell Investments, as of 7/13/15

# SMALL GROWTH VS SMALL VALUE (% YOY)

can be important.



Source: Russell Investments, as of 7/14/15

# **ROLLING 5 YEAR RETURN**



Source: Russell Investments, as of 6/30/15



# Domestic equity valuations

Domestic equity valuations remain relatively high, but in a normal range on a forward basis. On balance, current valuations do not seem cause for significant concern.

Appropriateness of valuations will depend on the accuracy of earnings forecasts. This is reflected in forward P/E ratios, which look very reasonable relative to history. Rising interest rates have brought the

equity/debt yield relationship back closer to the long-term average.

US companies have managed to achieve positive earnings surprise during the period since the financial crisis. This has provided support to the continuing progress of the market.

Equity valuations driven by positive earnings expectations

# 12 MONTH FORWARD P/E



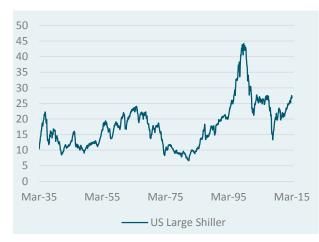
Source: Standard & Poor's, Russell Investments, as of 7/13/15

# **EQUITY YIELD LESS BOND YIELD**



Source: Standard & Poor's, Bloomberg, as of 6/30/15

# SHILLER P/E LONG-TERM



Source: Shiller, as of 3/31/15



# International equity historical return

Investors with international equity exposure have realized gains year-to-date, while suffering losses on a 12-month basis. Currency exposure has acted as an additional headwind in many markets.

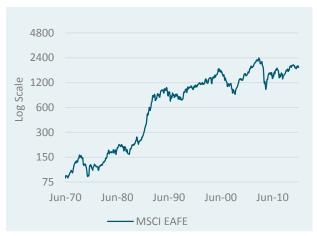
Emerging markets have been relatively range bound for nearly four years, but have exhibited considerable volatility. Volatility is likely to continue, but with significant disparities between markets. This continues to suggest that an active management approach to the emerging markets may be appropriate.

These recent results reiterate the importance of understanding the currency exposures that are implicit in taking on unhedged equity exposure to international markets. At times the return from the currency portfolio involved can be as large or larger than the equity return. Where possible investors should think of these two exposure sets as separate investment decisions, and consider the most appropriate manager of currency exposure if that exposure is desired.

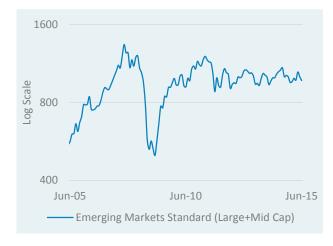
Foreign equities beat domestic equities by a wide margin YTD

Currency remains an important decision

# **EAFE LONG TERM (USD)**

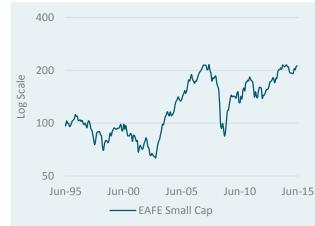


# **EMERGING MARKETS LONG TERM (USD)**



Source: MSCI, as of 6/30/15

EAFE SMALL CAP (USD)



Source: MSCI, as of 6/30/15



Source: MSCI, as of 6/30/15

# International equity valuations

International equity valuations look a touch expensive on a historical basis, particularly in developed markets. Valuations remained steady over Q2.

Significant valuation differences across different markets make broad benchmarks less meaningful. As in the US, the appropriateness of equity valuations will depend on corporate earnings outcomes.

Developed European markets are at high 12 month forward P/E levels, and are close to the top of the range

for that metric, although longer term valuations look more attractive. In both Japan and Asia Ex Japan the story is quite different, with 12 month forward P/E levels right in the middle of the historical range.

Emerging market general valuation levels remain relatively cheap on an historical basis. There are well known underlying issues relating to emerging markets, but investors prepared to accept the volatility involved have the opportunity to selectively buy attractive valuations.

Historically rich valuations

Significant regional disparity between markets

# 12 MONTH FORWARD P/E



Source: MSCI, as of 6/30/15

# **EQUITY YIELD LESS BOND YIELD**



Source: MSCI, as of 6/30/15

### HISTORICAL EARNINGS SURPRISE



Source: Bloomberg, as of 7/15/15



# International equity recent

Japan's fundamentals appear strong. Oil price movement continues to impact local inflation, as Japan is a major oil importer. Despite these effects, Japan has delivered exceptional equity returns year-to-date and over the past year.

The European economy continues its quantitative easing program, which is reflected in strong equity performance year-to-date. However, currency

devaluation has damaged returns for US investors with unhedged equity exposure. Improving economic conditions seem to be baked into current equity valuations.

The realized returns of equity investors have been significantly less attractive due to broad devaluation of currencies against the US dollar.

Strong recent performance

Currency a significant negative impact for US investors

### SHORT TERM PERFORMANCE



# **ROLLING 3 YEAR RETURN**



### Source: MSCI, as of 6/30/15

# FORWARD P/E



Source: MSCI, as of 6/30/15



Source: MSCI, as of 6/30/15

# Japan – better than bad

The days where equity index providers were under pressure for indices that capped the exposure to the Japanese equity market are long gone. Japan has dropped from 43% of the MSCI EAFE index in 1992 to 23% today. The long term story of stagnation and depression in Japan, punctuated with occasional false dawns, has contrasted with what, until recently, was seen as the greatly successful creation of an integrated market and economy in Europe.

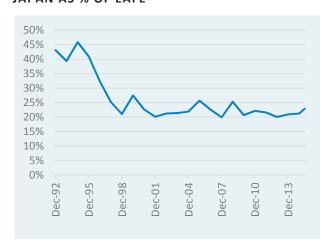
This history has led to excessive discounting of the

prospects of success of Japan's reforms. This creates the opportunity for continuing surprise as even relatively limited change is likely to translate into significant progress.

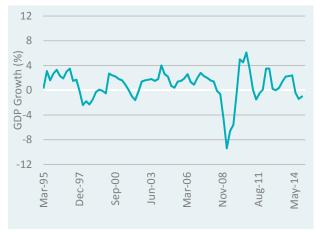
Yen devaluation has boosted exports, lower energy prices have provided economic support, and signs exist of greater focus on the shareholder and on wage growth. Japan, despite recent strong equity performance, appears a continuing potential opportunity for investors.

Progress continues against artificially low expectations

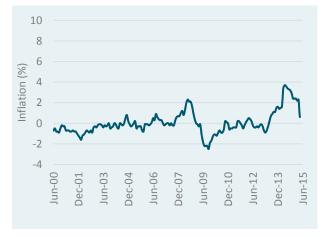
### JAPAN AS % OF EAFE



# **JAPAN GDP**



# JAPAN INFLATION



Source: Bloomberg, as of 3/31/15

Source: MSCI, as of 6/30/15

Source: Bloomberg, as of 5/31/15



# Greece – contained tragedy for now

The crisis in Greece remains a critical element of the European investment landscape, but not due to the size or importance of the Greek economy or market.

Greece has never represented a large part of the Eurozone economy – it represented around 2% of the Eurozone economy at the creation of the Euro, grew closer to 3%, but then returned to previous levels. It has now dropped below that 2% level, and is around 5% smaller in absolute inflation adjusted terms than it

was at the introduction of the Euro.

The danger in Greece is less financial contagion than political contagion. Many of the probable end-games are important more as threats to the political consensus on which the Euro has been built. There would be potential investment implications of that political contagion, but those would likely be medium term issues rather than immediate ones.

Greece a human tragedy rather than immediate financial threat

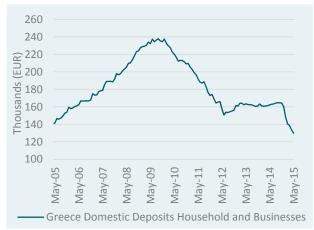
Political not economic contagion

### ATHENS STOCK MARKET PERFORMANCE



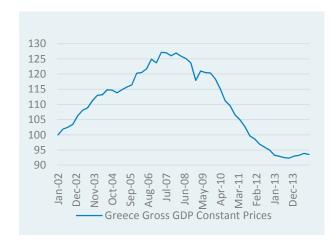
Source: Bloomberg, as of 6/30/15

# **GREECE BANK DEPOSITS**



Source: Bloomberg, as of 5/31/15

# **GREECE REAL GDP**



Source: Bloomberg, as of 3/31/15



# China – market or economy

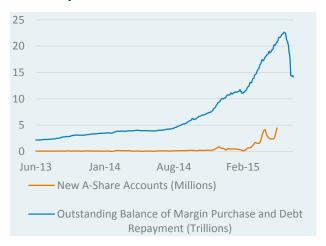
China represents an important element of the global economy. It is important, however, to remember the equity market and the economy are not the same thing – they are related, but subject to different influences.

While there is ongoing discussion about the degree of weakness in the Chinese economy it remains true that it represents one of the largest sources of economic growth in the world in absolute terms. Transparency remains an issue, and there are real concerns about the degree of and expected length of the slow down.

The recent dramatic moves in the domestic equity market only have a limited connection to this underlying economic story. Instead these violent moves are more likely to be primarily a reflection of a rapidly growing urban middle class with little equity market experience, access to margin and over-enthusiastic expectations of the returns likely to result from highly active trading strategies. Continued weakness could however have an effect on consumer behavior.

China
economy and
equity
market
should be
thought of
separately

# CHINA EQUITY MARKET BEHAVIOR



Source: Bloomberg, as of 6/30/15

# CHINA EQUITY MARKET PERFORMANCE



Source: Bloomberg, as of 5/31/15

### **REAL GDP VS PROXY INDICATOR**



Source: MSCI, as of 6/30/15



# Emerging market equity

Emerging market equity exposures continue to experience significant volatility, driven by the debt crisis in Greece, ongoing difficulties in Russia following decline in the oil price, and economic slowdown in China. This has driven "risk-on / risk-off" behavior of global investors.

The underlying case for emerging market exposure remains intact, although global macroeconomic risks will be important to monitor in coming months.

Performance and fundamentals vary across individual emerging market nations, which indicates value-add from active management.

Emerging markets have been affected by currency volatility and interest rate behavior from the developed world. Lower interest rates from QE sparking economic growth in the developed world may help the emerging economies, while Fed rate rises might cause short term hot-money outflows.

Long-term case for EM remains

Volatility continues

Valuations appear normal

### LONG TERM PERFORMANCE



### **ROLLING 3 YEAR RETURN**



### Source: MPI, as of 5/29/15

### FORWARD P/E



Source: MSCI, as of 6/30/15



Source: MSCI, as of 6/30/15

# Other assets

# Other asset volatility

Rates volatility continues to show normal market behavior – range bound between 50 and 100, which is low relative to history.

The JP Morgan G7 volatility index captures the volatility of a basket of currencies, representing significant FX moves over the past year, but remaining at normal levels. An alternative approach is to calculate the volatility of the RCCI currency beta index, which measures the currency market as a whole and which has recently spiked to levels near historical highs.

Commodity volatility remains above average, driven in large part by volatility in the oil price. This can be seen by contrasting broad commodity index volatility and the volatility of the energy component.

Spikes in volatility in these markets, even if to higher but normal levels, should be watched carefully in case they act as a sign of a broader phase shift in the markets. Volatility generally within normal ranges across asset classes

### **FIXED INCOME VOLATILITY**



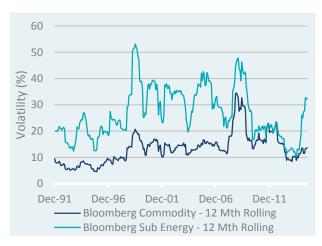
Source: Merrill Lynch, as of 6/30/15 (see Appendix)

### **FX VOLATILITY %**



Source: JP Morgan, Russell Investments, as of 6/30/15

### **COMMODITY VOLATILITY %**



Source: Bloomberg, as of 6/30/15



## Real estate & REITs

Real estate assets provide high exposure to the general business cycle. The recovery from the economic crisis has benefited the real estate market, which has shown significant recovery.

Vacancy levels are low for most types of real estate, and in particular both high quality apartment, industrial and retail properties have performed well.

A variety of opportunities in this space have attracted investors, and the long term allocations required to

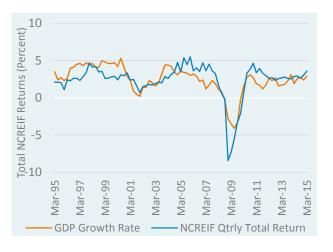
access these returns have led to significant levels of dry powder. Picking the correct fund to access the market will remain important. Real estate currently is the most attractive inflation-hedging asset class.

REITs experienced a difficult first half of the year, posting -9.9% 2Q return and a -5.7% H1 return. These returns demonstrate some of the pitfalls of attempting to gain real estate exposure through REITs, although they remain an appropriate allocation for certain investors.

Provides broad exposure to economic cycle

Some opportunities but careful selection needed

### **REAL ESTATE & THE BUSINESS CYCLE**



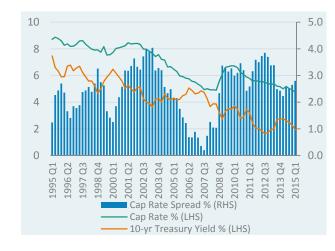
Source: NCREIF, as of 3/1/15

### **REAL ESTATE VACANCY BY TYPE %**



Source: NCREIF, as of 3/31/15

### **CAP RATE SPREADS**



Source: NCREIF, as of 4/1/15



# Commodities

The Bloomberg Commodity Index returned 4.7% in Q2, in line with increases in the oil price. However, investors experienced a loss of 23.7% over the past year for the same reason. Oil continues to exhibit strong volatility.

The role of commodities in portfolios has been to protect assets against unexpected inflation. Investors may question the continued role of commodities recently, due to a drop in the oil price, lower inflation, and decreased inflation expectations. However,

commodities exposure is held to protect against *unexpected* inflation, which can occur from low starting inflation levels. Additionally, inflation forecasts have traditionally been very inaccurate.

We believe commodities continue to play their role of protecting against unexpected inflation, providing high medium-term correlation to inflation, and potentially boosting portfolio returns.

Uptick in oil price has driven short term positive performance

China slowdown continues to cause pain

### **COMMODITY CUMULATIVE RETURNS**



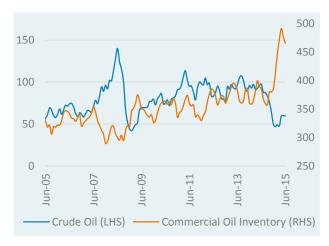
Source: S&P Dow Jones, as of 6/30/15

### **COMMODITY CORRELATION TO ASSETS**



Source: MPI, as of 6/30/15

### **OIL PRICE VS INVENTORY**



Source: Bloomberg, as of 6/30/15



# Currency

Investors can look at the behavior of the currency markets from the standpoint of a US investor on a trade-weighted or similar basis. The US dollar had been depreciating fairly steadily since the mid 1980s, but the recent reversal has caused losses across various unhedged international asset exposures.

When measured and managed using unhedged benchmarks, international equity portfolios hold significant exposure to a currency portfolio derived from the size and structure of the equity markets concerned. Despite recent dollar moderation, the trend towards US dollar strength has made this a negative contribution for investors over the short and medium term.

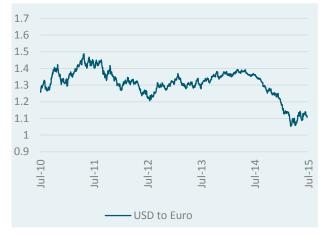
Treating currency as an independent market allows investors additional insight. Although typically return from this exposure has been positive, recent price movements have tipped rolling one year return from currency beta into a slight negative.

Recent dollar strength likely to continue

### LONG TERM TRADE WEIGHTED USD



### **EUR/USD**



### Source: FRED, as of 7/10/15

### **CURRENCY BETA**



Source: Russell Investments, as of 3/31/15



Source: FRED, as of 7/3/15

# Appendix



# Periodic table of returns – June 2015

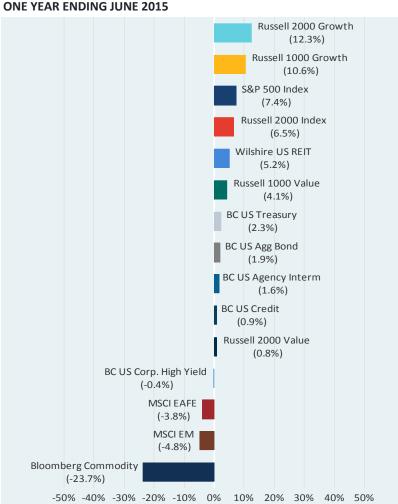
$\operatorname{Best}$																									
Ã	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	YTD	5-Year	10-Year
<b>†</b>	74.8	16.6	38.4	23.2	35.2	38.7	66.4	31.8	14.0	25.9	56.3	26.0	34.5	32.6	39.8	5.2	79.0	29.1	14.3	18.6	43.3	13.5	8.7	19.3	9.9
	32.9	8.1	37.8	23.1	32.9	27.0	43.1	22.8	8.4	10.3	48.5	22.2	21.4	26.9	16.2	1.4	37.2	26.9	7.8	18.1	38.8	13.2	5.9	18.6	9.1
	26.3	6.4	37.2	22.4	31.8	20.3	33.2	12.2	7.3	6.7	47.3	20.7	20.1	23.5	15.8	-6.5	34.5	24.5	2.6	17.9	34.5	13.0	4.8	17.6	8.5
	23.8	4.4	31.0	21.6	30.5	19.3	27.3	11.6	3.3	1.6	46.0	18.3	14.0	22.2	11.8	-21.4	32.5	19.2	1.5	17.5	33.5	11.8	4.0	17.1	8.4
	19.3	3.2	28.5	21.4	22.4	16.2	26.5	7.0	2.8	1.0	39.2	16.5	7.5	18.4	11.6	-25.9	28.4	16.8	0.4	16.4	33.1	6.0	3.1	16.5	8.1
	18.9	2.6	25.7	16.5	16.2	15.6	24.3	6.0	2.5	-5.9	30.0	14.5	7.1	16.6	10.9	-28.9	27.2	16.7	0.1	16.3	32.5	5.6	2.6	14.8	7.0
	18.1	0.4	19.6	14.4	13.9	8.7	21.3	4.1	-2.4	-6.0	29.9	14.3	6.3	15.5	10.3	-33.8	23.3	16.1	-2.1	15.3	23.3	4.9	1.7	10.0	6.9
	13.4	-1.5	18.5	11.3	12.9	4.9	20.9	-3.0	-5.6	-11.4	29.7	12.9	5.3	15.1	7.0	-35.6	20.6	15.5	-2.9	14.6	12.1	4.2	0.8	8.1	5.6
	10.2	-1.8	15.2	10.3	10.6	1.2	13.2	-7.3	-9.1	-15.5	25.2	11.4	4.7	13.3	7.0	-36.8	19.7	13.1	-4.2	11.5	11.0	3.4	0.4	4.1	5.5
	9.7	-2.0	11.6	9.9	9.7	-2.5	11.4	-7.8	-9.2	-15.7	23.9	9.1	4.6	10.4	5.8	-37.6	18.9	10.2	-5.5	10.5	9.0	2.8	0.0	4.0	4.4
	3.1	-2.4	11.1	6.4	5.2	-5.1	7.3	-14.0	-12.4	-20.5	11.6	6.9	4.6	9.1	4.4	-38.4	11.5	8.2	-5.7	4.8	0.1	0.0	-0.6	3.3	3.2
	2.9	-2.9	7.5	6.0	2.1	-6.5	4.8	-22.4	-19.5	-21.7	9.0	6.3	4.2	4.8	-0.2	-38.5	5.9	6.5	-11.7	4.2	-2.0	-1.8	-1.6	0.1	1.3
	1.4	-3.5	5.7	5.1	-3.4	-25.3	-0.8	-22.4	-20.4	-27.9	4.1	4.3	3.2	4.3	-1.6	-43.1	0.2	5.7	-13.3	0.1	-2.3	-4.5	-1.7	-3.9	-2.6
<b>\</b>	-1.1	-7.3	-5.2	3.6	-11.6	-27.0	-1.5	-30.6	-21.2	-30.3	1.0	1.4	2.4	2.1	-9.8	-53.2	-16.9	0.1	-18.2	-1.1	-9.5	-17.0	N/A	N/A	N/A
Worst			□ Large Cap Equity □ Large Cap Value □ Large Cap Growth □ Small Cap Valu □ Small Cap Growth				ue	<ul><li>☐ International Equity</li><li>☐ Emerging Markets Equity</li><li>☐ US Bonds</li></ul>			-	■ Cash ■ Commodities ■ Real Estate			■ Hedge Funds of Funds ■ 60% MSCI ACWI /40% BC Global Bond										

Source: Morningstar, Inc., Hedge Fund Research, Inc. (HFR), National Council of Real Estate Investment Fiduciaries (NCREIF). Indices used: Russell 1000, Russell 1000 Value, Russell 1000 Growth, MSCI EAFE, MSCI EM, BC Agg, T-Bill 90 Day, Bloomberg Comm Index, NCREIF Property, HFRI FOF, MSCI ACWI, BC Global Bond.

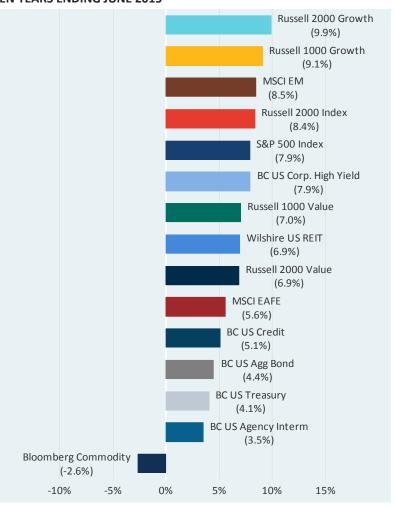


# Major asset class returns





### **TEN YEARS ENDING JUNE 2015**

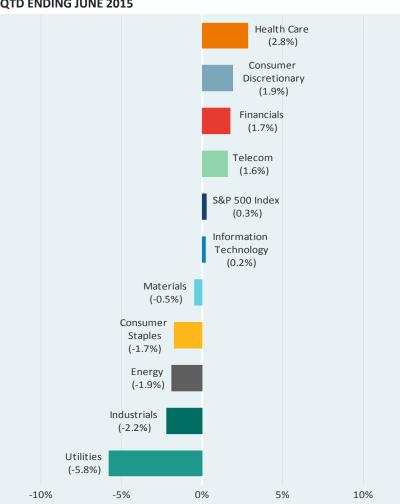


Source: MPI, as of June 30, 2015

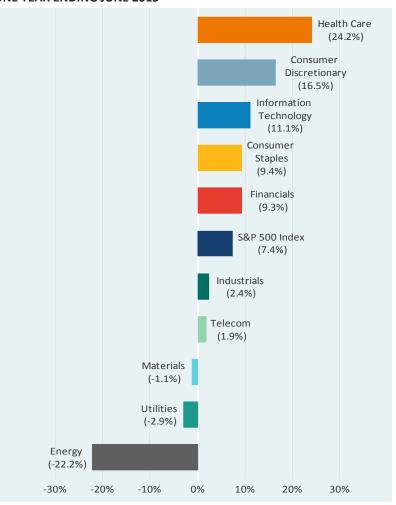


# S&P 500 and S&P 500 sector returns

### **QTD ENDING JUNE 2015**



### **ONE YEAR ENDING JUNE 2015**



*Source: MPI, as of 6/30/15* 



# Detailed index returns

### DOMESTIC EQUITY

	Month	QTD	YTD	1 Year	3 Year	5 Year	10 Year
Core Index							
S&P 500	(1.9)	0.3	1.2	7.4	17.3	17.3	7.9
S&P 500 Equal Weighted	(2.2)	(1.1)	0.7	6.1	19.6	18.4	9.6
DJ Industrial Average	(2.1)	(0.3)	0.0	7.2	13.8	15.4	8.3
Russell Top 200	(1.8)	0.9	1.4	7.7	17.1	17.3	7.6
Russell 1000	(1.9)	0.1	1.7	7.4	17.7	17.6	8.1
Russell 2000	0.7	0.4	4.8	6.5	17.8	17.1	8.4
Russell 3000	(1.7)	0.1	1.9	7.3	17.7	17.5	8.2
Russell Mid Cap	(2.1)	(1.5)	2.4	6.6	19.3	18.2	9.4
Style Index							
Russell 1000 Growth	(1.8)	0.1	4.0	10.6	18.0	18.6	9.1
Russell 1000 Value	(2.0)	0.1	(0.6)	4.1	17.3	16.5	7.0
Russell 2000 Growth	1.3	2.0	8.7	12.3	20.1	19.3	9.9
Russell 2000 Value	0.1	(1.2)	0.8	0.8	15.5	14.8	6.9

### **FIXED INCOME**

	Month	QTD	YTD	1 Year	3 Year	5 Year	10 Year
Broad Index							
BC US Treasury US TIPS	(1.0)	(1.1)	0.3	(1.7)	(0.8)	3.3	4.1
BC US Treasury Bills	0.0	0.0	0.1	0.1	0.1	0.1	1.5
BC US Agg Bond	(1.1)	(1.7)	(0.1)	1.9	1.8	3.3	4.4
Duration							
BC US Treasury 1-3 Yr	0.0	0.1	0.7	0.9	0.7	0.8	2.5
BC US Treasury Long	(3.8)	(8.3)	(4.7)	6.3	1.2	6.2	6.2
BC US Treasury	(0.9)	(1.6)	0.0	2.3	0.9	2.7	4.1
Issuer							
BC US MBS	(0.8)	(0.7)	0.3	2.3	1.9	2.9	4.6
BC US Corp. High Yield	(1.5)	0.0	2.5	(0.4)	6.8	8.6	7.9
BC US Agency Interm	(0.2)	0.0	0.9	1.6	1.1	1.7	3.5
BC US Credit	(1.7)	(2.9)	(8.0)	0.9	3.0	4.9	5.1

### **INTERNATIONAL EQUITY**

	Month	QTD	YTD	1 Year	3 Year	5 Year	10 Year
Broad Index							
MSCI EAFE	(2.8)	0.8	5.9	(3.8)	12.5	10.0	5.6
MSCI AC World ex US	(2.8)	0.7	4.4	(4.9)	9.9	8.2	6.0
MSCI EM	(2.5)	0.8	3.1	(4.8)	4.1	4.0	8.5
MSCI EAFE Small Cap	(1.2)	4.5	10.4	(0.5)	16.1	12.8	7.0
Style Index							
MSCI EAFE Growth	(2.6)	1.2	7.2	(1.0)	12.5	10.5	6.2
MSCI EAFE Value	(3.1)	0.5	4.5	(6.6)	12.4	9.5	5.0
Regional Index							
MSCI UK	(3.6)	3.0	2.0	(8.2)	9.1	10.7	4.8
MSCI Japan	(1.7)	3.1	13.8	8.6	13.6	9.0	4.4
MSCI Euro	(2.4)	(1.4)	3.8	(9.2)	14.6	9.4	4.8
MSCI EM Asia	(3.9)	0.0	5.2	3.5	9.3	7.2	9.7
MSCI EM Latin American	1.0	3.6	(6.2)	(23.2)	(7.8)	(4.1)	7.7

### **OTHER**

	Month	QTD	YTD	1 Year	3 Year	5 Year	10 Year
Index							
Bloomberg Comm. Index	1.7	4.7	(1.6)	(23.7)	(8.8)	(3.9)	(2.6)
Wilshire US REIT	(4.3)	(9.9)	(5.7)	5.2	9.0	14.7	6.9
Regional Index							
JPM EMBI Global Div	(1.2)	(1.0)	(4.9)	(15.4)	(3.8)	0.9	5.9
JPM GBI-EM Global Div	(1.6)	(0.3)	1.7	0.5	4.3	6.8	7.4

Source: Morningstar, as of 6/30/15



## **Definitions**

**Bloomberg US Weekly Consumer Comfort Index** - tracks the public's economic attitudes each week, providing a high-frequency read on consumer sentiment. The index, based on cell and landline telephone interviews with a random, representative national sample of U.S. adults, tracks Americans' ratings of the national economy, their personal finances and the buying climate on a weekly basis, with views of the economy's direction measured separately each month. (www.langerresearch.com)

**University of Michigan Consumer Sentiment Index** - A survey of consumer attitudes concerning both the present situation as well as expectations regarding economic conditions conducted by the University of Michigan. For the preliminary release approximately three hundred consumers are surveyed while five hundred are interviewed for the final figure. The level of consumer sentiment is related to the strength of consumer spending. (www.Bloomberg.com)

Citi Economic Surprise Index - objective and quantitative measures of economic news. Defined as weighted historical standard deviations of data surprises (actual releases vs Bloomberg survey median). A positive reading of the Economic Surprise Index suggests that economic releases have on balance been beating consensus. The indices are calculated daily in a rolling three-month window. The weights of economic indicators are derived from relative high-frequency spot FX impacts of 1 standard deviation data surprises. The indices also employ a time decay function to replicate the limited memory of markets. (www.Bloomberg.com)

Merrill Lynch Option Volatility Estimate (MOVE) Index – a yield curve weighted index comprised of a weighted set of 1-month Treasury options, including 2.5.10 and 30 year tenor contracts. This index is an indicator of the expected (implied) future volatility in the rate markets.

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